

РНОТО:

Chaplain (First Lieutenant) Onuoha leads a prayer with refueler troops of Bravo Company at Camp Buehring, Kuwait. The Soldiers' Angels Chaplain Support Team provides care packages to Chaplains all over the world, including Chaplain Onuoha, to help them in their mission to support our troops. (Photo credit: SGT DeShea Miller)

About Us

Soldiers' Angels was started after the tragic events of 9/11 with the hope of showing support for the brave men and women of the United States Armed Forces who fearlessly defend our nation. Over the past 14 years, the organization has evolved into a national 501(c)(3) nonprofit that is honored with the highest recognitions from the Better Business Bureau, Charity Navigator, Great Nonprofits, and GuideStar.

With twelve virtual teams, a growing "boots-on-the-ground" Veteran Support Program, and the largest volunteer network of any charity of its kind in the country, Soldiers' Angels has become a household name within the military and veteran community.



Mission

Soldiers' Angels provides aid and comfort to the men and women of the United States Army, Marines, Navy, Air Force, Coast Guard, their families and a growing veteran population.

Thousands of Soldiers' Angels "Angel" volunteers assist veterans, wounded heroes, deployed personnel and their families in a variety of unique and effective ways.

Legacy

Soldiers' Angels was founded in 2003 by the mother of two American soldiers, Patti Patton-Bader. Through a grassroots effort, Patti rallied her friends and neighbors to support the troops in Iraq by sending care packages and letters. Her efforts grew exponentially and now, fourteen years later, the organization has the largest volunteer network of any charity of its kind in the country.



016 Annual Report

Vision

Our organization works tirelessly to ensure that those who are serving, those who have served, and the families of those service members are never forgotten.

May no soldier go unloved, May no soldier walk alone, May no soldier be forgotten, Until they all come home.™

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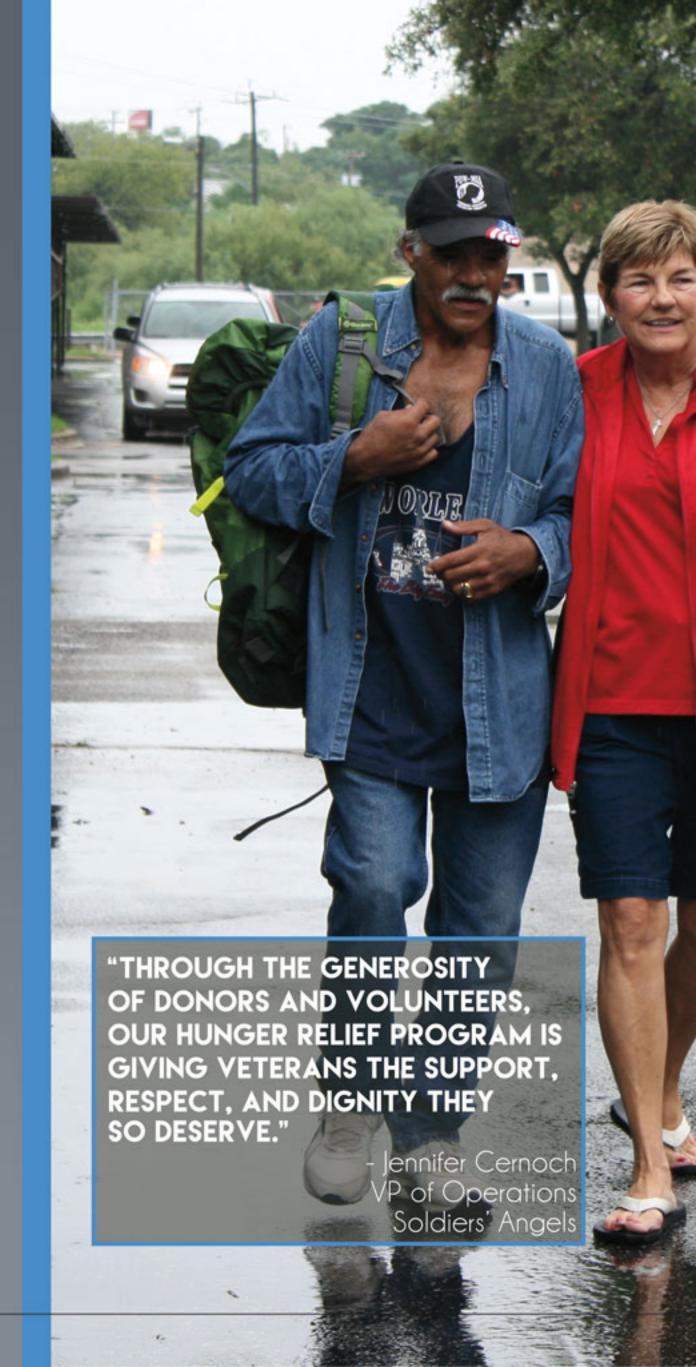
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РНОТО:

Jennifer Cernoch, Soldiers' Angels VP of Operations, assists an Army veteran through the San Antonio Veteran Mobile Food Distribution in August. The homeless veteran is a regular attendee to San Antonio events and depends on the food assistance he receives from Soldiers' Angels.





Dear Soldiers' Angels Supporters,

As we reflect on another successful year of the organization, we are both reminded of a quote by Ralph Waldo Emerson:

"DO NOT GO WHERE THE PATH MAY LEAD,

GO INSTEAD WHERE THERE IS NO PATH AND LEAVE A TRAIL."

When we took our respective positions at Soldiers' Angels back in 2013, there was a clear path for this organization that heavily supported deployed service members. The drawdown of troops from Afghanistan was in process—however, there were still tens of thousands of combat deployed service members who relied on the support they received from our programs and services.

As time continued to pass and the withdrawal of troops from combat zones continued, the scales came to a tipping point. Suddenly, there were more veterans, veteran families, and wounded heroes requesting support than there were deployed service members. How could we continue on our current path while also taking into account the ever-growing number of stateside veterans?

Our work throughout 2016 blazed the new trail that would allow us to do just that. Through our Hunger Relief Program, we focused on providing food assistance to more than four times as many low income veteran families as we did in 2015. With the help of many of our corporate partners, we doubled the amount of hygiene kits and blankets we provided for homeless veterans and veteran patients. The total number of hours we provided support within VA Hospitals and Medical Centers across the country grew by 442%, allowing us to provide even more direct assistance.

As this new path continues to come into focus, our dedication to supporting deployed service members has never wavered. In 2016 alone, we still provided over 217,046 deployed service members with support in the form of care packages, letters, cards, baked goods, baby showers, holiday support and more.

The landscape of the military and veteran community will continue to change with time. We must maintain our flexibility to change with the community so that we may provide the best possible support to these brave men, women, and their families.

Thank you for your continued support.



Amy Palmer President & CEO Soldiers' Angels



Curtis Beauchamp

Board of Directors Chair

Soldiers' Angels

PROGRAMS

DEPLOYED SUPPORT TEAMS

Letter Writing: Write one-time letters to service members awaiting adoption on the Deployed Adoptions Team and to those who may need additional support.

Ladies of Liberty: All-female volunteer team who send care packages to female service members.

Deployed Adoptions: Provide deployed service members with letters and care packages until the service member returns home.

Angel Bakers: Create homemade treats for deployed service members. Also includes corporate sponsors, such as bakeries, who send baked goods and birthday cakes.

Chaplain Support: Direct support to military chaplains with gifts, supplies, care packages and more for chaplains to distribute to the service members they support.

Special Operations Forces: Serving only Special Forces and Special Operations service members, volunteers on this team are an exclusive group of specially screened and vetted Angels who provide monthly care packages for individuals and/or entire units.

Cards Plus Team: Supporting deployed service members, veterans, and their families with cards and notes of encouragement, support, or celebration.

FAMILY SUPPORT TEAMS

Living Legends: Provide comfort to the loved ones left behind when a warrior falls in the performance of military duties

Operation Top Knot: Celebrating the newest addition to military families, this team provides virtual baby showers to spouses of deployed service members and expectant active duty female service members.

Women of Valor: A unique team that provides support to female caregivers of Post 9/11 wounded, ill and injured service members

Adopt-A-Family: An annual initiative providing holiday support to military and veteran families with presents for the children and a grocery gift card for the family to purchase their holiday dinner.

Sewing and Crafting: Talented individuals who create handmade items for active duty service members, veteran patients in VA Hospitals, and expectant military families.

VETERAN SUPPORT

Soldiers' Angels is among the few nonprofit agencies approved to work within VA Hospitals and Medical Centers. Staff and volunteers provide a wide range of services for veterans through this program: patient visits, organize luncheons or dinners, distribute box lunches, hygiene kits, blankets and more.

WOUNDED SUPPORT

Soldiers' Angels Landstuhl, Germany: Volunteers living in Germany, both military and civilian, who support wounded and ill service members being treated at the Landstuhl Regional Medical Center facilities.

Valor-IT: Provide voice-controlled/adaptive laptops and other necessary technology to support Post 9/11 veterans recovering from hand wounds and other severe injuries.

РНОТОЅ (ТОР ТО ВОТТОМ):

Chaplain Onucha posing with care packages filled with goodles to celebrate Mother's Day in Afghanistan; Senior Aliman Morton receiving care packages thanks to "Seagram's Escapes Salutes Ladles of Liberty"; Soldiers' Angels VA Representative, KB Morgan, distributing blankets to grateful veterans at Beckley VA Medical Center in West Virginia.





SPOTLIGHT

VETERAN MOBILE FOOD DISTRIBUTION

Started in September 2015 at the Soldiers' Angels headquarters in San Antonio, Texas, the Veteran Mobile Food Distribution program grew exponentially in 2016. Working with local food banks across the country, the program spread to: Charleston, South Carolina; Denver, Colorado; and Detroit, Michigan. In total, the program provided food assistance to 10,000+ veterans nationwide.

TREATS FOR TROOPS

Teaming up with Dentists and Orthodontists across the country, the annual Treats for Troops Halloween candy collection drive grew by 567% from the previous yearl Soldiers' Angels shipped thousands of pounds of Halloween candy to deployed service members and veterans in VA Hospitals to help them get a small, but sweet, taste of home.

HOLIDAY STOCKINGS

Soldiers' Angels was blown away by the outpouring of support it received for the 2016 Holiday Community Partners Programl Initially, the goal was to collect 4,500 stuffed holiday stockings to ship to deployed service members and distribute to veterans in VA Hospitals. But with the help of individuals, groups, and businesses across the country, we were able to surpass that goal and collect over 10,269 stuffed holiday stockings!

ADOPT-A-FAMILY

The annual Holiday Adopt-A-Family Program has seen steady growth year-to-year and 2016 was no exception. The program adopted 1,056 military families and provided holiday gifts for 2,894 military childrent A 62% increase from 2015.

GIRL SCOUT COOKIES

Girl Scouts across the country collected and donated thousands of boxes of delicious cookies for service members and veterans. The continued partnership with the Girl Scouts of the United States of America provided 205,228 boxes of cookies that were shipped to deployed service members and distributed to veterans in VA Hospitals.

BOOKS-A-MILLION COFFEE

For the past four years, Books-A-Million has teamed up with Soldiers' Angels for the Coffee for the Troops campaign. Books-A-Million customers purchase bags of Joe Muggs coffee to donate and can even include a personalized message. Books-A-Million also provides a matching donation of coffee. This huge campaign, which runs twice per year, yields tens of thousands of bags of coffee that Soldiers' Angels redistributes to military bases, deployed service members, and veterans. Last year 173,412 bags of coffee were donated to Soldiers' Angels, thanks to Books-A-Million.

TRAIL'S END POPCORN

Thanks to a partnership with Trail's End Popcorn and the Boy Scouts of America, service members and veterans around the world can enjoy some tasty Trail's End popcorn! The continued partnership yielded 551,000 bags of popcorn which were redistributed to military bases, naval ships, submarines, VA Hospitals, and even the homecoming celebration of the USS Dwight Eisenhower.

PHOTOS (TOP TO BOTTOM):

Service members stationed in Iraq were very grateful to receive boxes of condy through the Treats for Troops program; A service member awaiting in-processing through the Theater Cateway at Kuwait's Camp Arifjan receives a much-needed treat of Samoas, thanks to the Girl Scouts of the United States of America.

FINANCIAL KEY FIGURES

Mobile Food Distributions

\$758,005

Deployed Support Programs

\$1,715,358

Veteran Support Programs

\$7,329,279

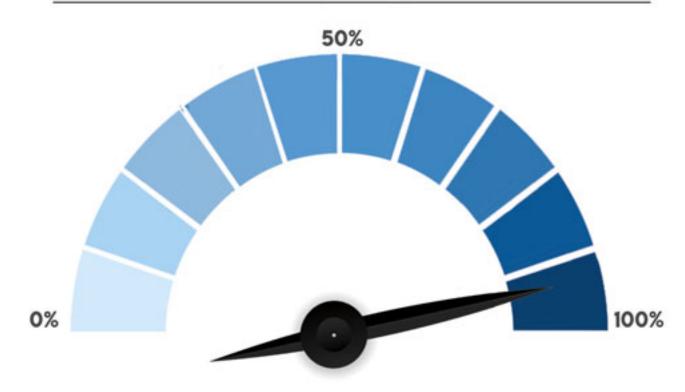
Other Military & Veteran Programs

\$5,565,429

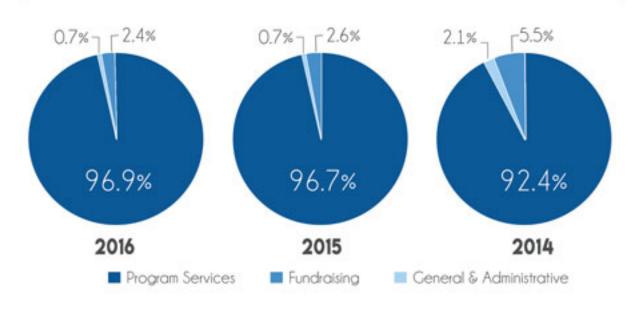
Funds Provided for Program Services

\$15,368,071

Maintains 97% Efficiency Rating



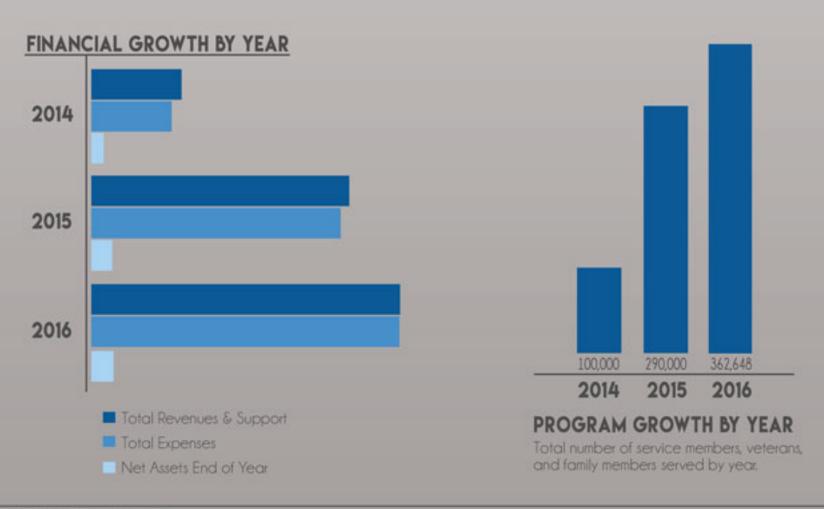
Year-to-Year Expense Ratio



2016 IN NUMBERS

for year ending December 31, 2016

REVENUES & SUPPORT	UNRESTRICTED	RESTRICTED	TOTALS
Program Contributions: In-Kind	\$ 13,710,591	\$	\$ 13,710,591
Program Contributions	\$ 1,755,610	\$ 55,000	\$ 1,810,610
Fundraising - Auto Auctions	\$ 252,791	\$	\$ 252,791
Fundraising - Third Party Events	\$ 122,765	\$	\$ 122,765
Other Income	\$ 2,914	\$	\$ 2,914
Net Assets Released from Restrictions	\$ 55,301	(\$ 55,301)	\$
TOTAL REVENUES & SUPPORT	\$ 15,899,972	(\$ 301)	\$ 15,899,671
EXPENSES			
Program Services	\$ 15,368,071	\$	\$ 15,368,071
General & Administrative	\$ 108,197	\$	\$ 108,197
Fundraising	\$ 386,751	\$	\$ 386,751
TOTAL EXPENSES	\$ 15,863,019	\$	\$ 15,863,019
ASSETS			
Change in Net Assets	\$ 36,953	(\$ 301)	\$ 36,652
Net Assets, Beginning of the Year	\$ 919,259	\$ 156,527	\$ 1,075,786
NET ASSETS, END OF YEAR	\$ 956,212	\$ 156,226	\$ 1,112,438



PROGRAMIMPACT

Provided support for over

service members, veterans, wounded heroes & their families



TWELVE VIRTUAL TEAMS OF ANGEL VOLUNTEERS MADE UP OF INDIVIDUALS FROM AROUND THE WORLD

Deployed Support Teams

- 1. Angel Bakers
- 2. Cards Plus
- 3. Chaplain Support
- 4. Deployd Adoptions
- 5. Ladies of Liberty
- 6. Letter Witting
- 7. Special Operations Forces

3,360 lunteers representing all 50 states and

Family Support Teams

- 1. Adopt-A-Family
- 2. Living Legends
- Operation Top Knot
- 4. Sewing & Crafting
- 5. Women of Valor











including 2,894



24,350 to deployed

to patients in

VA Hospitals

Has maintained a

FFFICIENCY

Rating for the past

nd has become of the

in the country.









173,412 bags of coffee from Books-A-Million

205,228 boxes of cookies from Girl Scouts of America

62,544 Moose Munch bars from Harry & David

551,000 bags of popcorn from Trail's End

All In-Kind goods to deployed OR GIVEN



host luncheons & dinners, give out handmade blankets,



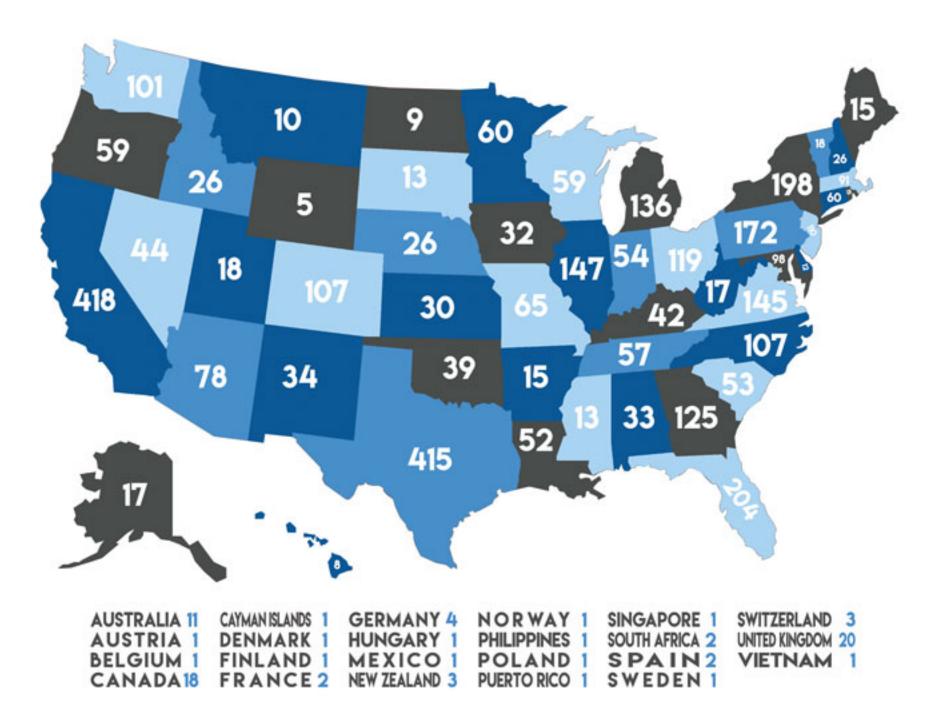


May no solder walk alone.

G12,000 LBS Excess Halloween Candy during

810,269STUFFED holiday stockings

OLUNTERS are the heart of our organization and REPRESENTALL50STATES as well as 23 DIFFERENT COUNTRIES



^{*}The above map only represents Team Angel volunteers as of December 31, 2016 and does not include the tens of thousands of one-time volunteers or the hundreds of volunteers that work with our Veteran Support Program.

Board of DIRECTORS

CURTIS BEAUCHAMP Chair First Sergeant, USMC (Ret); Selma, Indiana

MIKE WALLACE Vice Chair Owner, Johnstone Supply; San Antonio, Texas

CURTIS WOLFE Secretary Retired Marketing Executive; MillerCoors San Antonio, Texas

JULI COEN Treasurer Sr. Loan Officer & Military Specialist, Iberia Bank Mortgage; San Antonio, Texas

MATTHEW AULDS USMC Veteran Member Services Director, Carenet Healthcare Services; San Antonio, Texas

PHYLLIS JO (PJ) BAUNACH Attorney, Psychologist, Independent Mary Kay Sales Director; Alexandria, Virginia

JASON GAREY USAF Veteran Business Coach, Business Consultant, and Nationally Syndicated Radio Show Host Big Pitch Radio; Toledo, Ohio

PETER GOULBOURNE
Retired National Account Executive,
The Coca-Cola Company; Atlanta, Georgia

Owner & President, Assured Comfort Heating, Air & Plumbing; Metro Atlanta, Georgia

BECKY HILTONContinuing Education Department, Vizient;
Metro Dallas, Texas

GRANT MOODY USMC Veteran Executive Director, Property Insurance Experience, USAA; San Antonio, Texas

RICK MOORE Sr. Vice President, Wells Fargo Commercial Banking Services; San Antonio, Texas

AMY PALMER USAF Veteran President & CEO, Soldiers' Angels San Antonio, Texas

MAJ. LAMAR SALES US Army (Ret) Supply Chain Agreements Specialist, Valero Energy Corporation; San Antonio, Texas

CURTIS L. SCHMITT, JR US Army Veteran Vice President of Investments, J.P. Morgan Securities; Milwaukee, WI

CMSGT JAMES TIBBETTS USAF (Ret)
Bronze Star Medal Recipient
Reliability & Maintenance Engineering Manager,
Amazon; San Antonio, Texas

JACKIE WATTS
Americas Affinity Manager & Associate Fellow,
Client Value Enhancement, Frost & Sullivan;
San Antonio, Texas

РНОТО:

Amy Palmer, Soldiers' Angels President & CEO, speaks to employees of Spokeo about the mission of Soldiers' Angels. Spokeo employees partnered with Soldiers' Angels to pack hygiene kits in August of 2016 that were later distributed to homeless veterans.



MISSION DONORS

Diamond

Donations of \$100,000 or more in cash or budget-relieving in-kind per year

Books-A-Million, Inc.
Girl Scouts of the
United States of America
Harry & David
San Antonio Food Bank
Trail's End









Platinum

Donations of \$50,000 or more in cash or budget-relieving in-kind per year

Charlie's Chalk Dust Food Bank of the Rockies Phyllis Jo Baunach McDermott Will & Emery Vapor King Wells Fargo



Gold

Donations of a minimum of \$25,000 in cash or budget-relieving in-kind per year

Bake Me A Wish Berridge Investments LLC Best Corporate Events LLC Blankets for Soldiers Circa Destination Management Gleaners Community Food Bank Karl and Lynnette Miller Liquidation Channel Lockheed Martin Space Systems Company Mary Laffey Motorola Solutions Foundation Pinnacle Entertainment Inc. Revolution Beer LLC Sempra Foundation Employee Giving Campaign Tesoro Foundation, Inc. The Safeway Foundation TREA: The Enlisted Association Walmart Stores Inc.

Silver

Donations of a minimum of \$10,000 in cash or budget-relieving in-kind per year

Academy Sports & Outdoors American Legion Post 1029 ASCO Foundation Bank of America Charitable Foundation Barbara Unruh Betlyn Heating & Cooling Blowitz-Ridgeway Foundation C. Scott & Dorothy E. Watkins Charitable Foundation Capers DMC - Capers Event Planners Caroline Ward Center of the Universe Brewing Co. Cigar City Brewing Company Clearshark Dean Roller Donna Sellers E Plus Technology Ellen Miller Eyes on Fremont Fifth Generation Inc. George Bartuska Global Market Development Center Government Marketing & Procurement LLC Hands in Motion HandsOn Greater Richmond Heather Smith Heather Stone Helen W. Bell Charitable Foundation Home Depot Foundation

erry Hall and Assured Comfort loe Kelly ohn Baskin Jordan Spieth Family Foundation Labatt USA Operating Co LLC Lillian Beach Lou Midgett Low Country Food Bank Mark Nicol Michael Sullivan Mike Wallace and Johnstone Supply Moody Foundation Norwegian Cruise Lines & Sixthman Notre Dame Club of Gettysburg Others First Palmetto Brewing of Charleston LLC Pattle Ochs Peri Tarr Rackspace Roche Diagnostics Russell Albright San Antonio Area Foundation Sandia National Laboratories Sempra Energy Foundation Sheila Daniel Starion Energy Inc. Susan Goodson The Channel Company The Curtis L Carlson Family Foundation Valero Energy Foundation Vizient Wallace and DeLynn Murray

Honda













MAY NO SOLDIER GO UNLOVED

The brave men and women that serve in our military do so selflessly. They go without the comforts of civilian life that most take for granted. Imagine their excitement when they receive a package stuffed with delicious Girl Scout Cookies, tasty Trail's End Popcorn, or even something as simple as a bag of Joe Muggs coffee! The gesture of providing service members with these items may seem small, but it has a profound impact on their morale.



PHOTOS: Opposite Page: 1 - Deployed service members receiving stuffed holiday stockings through the Soldiers' Angels Holiday Community Partners Program; 2 - SCT Skelton excited to receive a care package thanks to the "Seagram's Salutes Ladies of Liberty" initiative; 3 - Troops at the Joint Training Center in Jordan grateful to receive coffee; 4 - Joe Muggs Coffee received in Afghanistan thanks to Books-A-Million; 5 - Trail's End Popcorn reaches troops at Camp Arifjan in Kuwait; 6 - USS Higgins Weapons Department takes a break to pose for a "Thank You" photo for Girl Scout Cookies. This Page: Deployed female service members in Afghanistan celebrating Mother's Day with help from their Chaplain and Soldiers' Angels.

MAY NO SOLDIER WALK ALONE

Veterans of all eras are supported through the many Soldiers' Angels Veteran Support Programs. From visiting patients in VA Hospitals across the country to providing monthly food assistance to low-income veteran families, the Veteran Support Program is designed to make sure no veteran walks alone.



PHOTOS: 1 & 2 - Soldiers' Angels volunteers visit veteran patients at the Houston VA; 3 - VA Representative KB Morgan distributing blankets to veterans at Beckley VA in West Virginia; 4 - Veteran in San Antonio receiving food assistance from the Mobile Food Distribution; 5 - Veteran at the Sacramento VA receiving Joe Muggs coffee thanks to Books-A-Million; 6 & 8 - Veterans receiving laptops through the Soldiers' Angels Valor-IT program; 7 - Veteran receiving Girl Scout Cookies at the Sacramento VA.

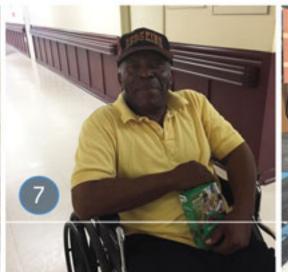














MAY NO SOLDIER BE FORGOTTEN

Soldiers' Angels "Angel" volunteers work tirelessly to make sure that none of our service members, veterans, or military families are forgotten. Although one page of photos does not do justice to all of the great things our volunteers do, it does display the many ways in which our volunteers actively participate in our programs.











PHOTOS: 1 - USAA volunteers assist Soldiers' Angels at the San Antonio Stand Down; 2 - Wells Fargo employees create no sew blankets for veterans; 3 - Angels in Ceorgia get ready to distribute handmade blankets to veterans at the Dublin VA, thanks to the talented Angels on the Soldiers' Angels Sewing and Crafting Team; 4 - Angel volunteers in Ceorgia host dinner for veterans at the Trinka Davis Veterans Village in Carrollton, GA; 5 - One of the 1,000+ military families supported during the holiday season thanks to the generous Angel volunteers on the Soldiers' Angels Adopt-A-Family Team.

PHOTO: The Simonetty Family began a pen pal relationship with their service member in 2005 through the Soldiers' Angels Letter Writing Team. From there, the family's relationship with him turned into 10+ years of friendship and continuing support through four deployments. In May 2016, the Simonetty family traveled to Fort Drum in New York to greet their pen pal and welcome him home from his most recent deployment.



